

Message Text

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ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 RSC-01 /019 W

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R 121810Z DEC 74

FM AMEMBASSY ASUNCION

TO SECSTATE WASHDC 4046

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

UNCLAS ASUNCION 5130

FOR USDOC OEP/MEPD

E.O. 11652: N/A

TAGS: ETRD, BR, PA

SUBJECT: ITAIPU: \$14 MILLION CONSTRUCTION EQUIPMENT
CONTRACTS AWARDED U.S. FIRMS

1. JULIO ALFONSI, OWNER OF LOCAL FIRM CIMASA HAS INFORMED EMBOFF THAT AMERICAN FIRMS WABCO (WESTINGHOUSE AIR BRAKE CO.), AND BUCYRUS-ERIE WILL BE AWARDED CONTRACTS FOR SALE OF CONSTRUCTION EQUIPMENT TO BE USED IN EXCAVATION OF ITAIPU DIVERSION CANAL. CONTRACT AWARDS EXPECTED BY 12/25/74.

2. ON BASIS OF EMBASSY RECOMMENDATION, LOCAL FIRM CIMASA WAS RECENTLY GRANTED REPRESENTATION OF WABCO IN PARAGUAY. WABCO'S APPARENTLY SUCCESSFUL BID OF APPROXIMATELY \$10 MILLION FOR FORTY 70-TON DUMP TRUCKS WAS PRESENTED THROUGH CIMASA. BUCYRUS-ERIE REPORTEDLY WILL SUPPLY FOUR 12.5 CUBIC YD. EXCAVATORS. TWO UNITS ARE TO BE BUILT IN U.S. FACTORIES AND TWO ARE TO BE BUILT BY B-E'S BRITISH SUBSIDIARY. TOTAL ESTIMATED VALUE OF 4 UNITS IS \$4 MILLION.

3. EXCAVATION OF DIVERSION CANAL WAS ORIGINALLY SCHEDULED TO BEGIN IN MAY 1975. LONG LEAD TIME REQUIREMENT FOR SUBJECT EQUIPMENT APPEARS LIKELY TO FORCE SIGNIFICANT DELAY IN THIS SCHEDULE.

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BRIGGS

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
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TAGS: ETRD, BR, PA, US, WABCO (WESTINGHOUSE AIR BRAKE CO), WESTINGHOUSE AIR BRAKE CO (WABCO), BUCYRUS-ERIE, (ALFONSI, JULIO)
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